Transnet Rail Infrastructure Manager
21 Wellington Road, Inyanda House 1, Parktown, Johannesburg, 2193

PROPERTY LEASE BID EVALUATION RESPONSE

Dear Secretariat,

Kindly find bid evaluation response as follows:

1. General information

Item	Information	Annexure in RFP Response Documents
RFP Number responding to		Annexure F
Location (B-Network Name)		Annexure F
Concession tenure applying for (years)	years	Annexure F

2. Experience and Track Record

Measure	Value provided (in relevant unit of measure)	Annexure in RFP Response Documents	Reference relevant section in bid response (where relevant)
Expertise and experience (years) in integrated logistics planning and operations, warehousing, commercial, industrial engineering and continuous improvement of the end-to-end supply value chains.	Years		
Track Record (QL) demonstrate capability to safely, commercially and sustainably operate and invest in rail / logistics infrastructure of comparable complexity.	Value		

3. Safety, Health, Environment & Risk

Measure	Annexure in RFP Response Documents
• Occupational Health and Safety Management Plan • Environmental Management Program addressing the following: • Risk Management Plan	

4. Financial Capacity

Measure	Response Documents	Annexure in RFP Response Documents	Reference relevant section in bid response (where relevant)
Proof of Funding relating to investment 1. **If Financed**: Proof of funding letter from Financial Institution 2. **If Self-funded**: Audited financial statements and bank letter of liquidity. The letter should be on the financial institution letter head, have issue date, contain the name or names of the bidders, reference the project (if financed), nature of relationship and signed by authorized personnel.	1. Official Letter from funding institution. 2. Audited financial statements and bank letter of liquidity		
Profitability EBITDA	Financials Statements supporting calculations		
Solvency Ratio (norm is 1:1 -total assets divided by total liabilities)			
Current Ratio (norm is 2:1 – current assets divided by current liabilities)			

5. Business Case

Measure	Response Documents	Annexure in RFP Response Documents	Reference relevant section in bid response (where relevant)
Operational Model (QL) The Bidder is required to provide a high-level operational model demonstrating how the B-Network asset and associated rail operations will be mobilised, operated, maintained, managed, and commercially sustained over the proposed concession period. The operational model should, at a minimum, address: • the proposed operating philosophy and service model; • utilisation of the rail infrastructure and associated facilities; • operational interfaces with TRIM and other network users; • maintenance and asset stewardship approach; • resourcing and organisational structure; measures to ensure operational efficiency, network reliability, and long-term sustainability of the asset.	Complete document and annexures covering the operating model as per RFP on section 3. Requirements.		
Security • Security Management Plan • Emergency Response.	Detail plan as listed in Annexure L of RFP		
B-Network line Maintenance Plans (QL) The Bidder must demonstrate: • Maintenance philosophy and methodology. • Preventive and corrective maintenance approach. • Maintenance planning and scheduling. • Asset condition monitoring and inspection processes. • Maintenance governance, technical capability and resourcing. • Critical spares, equipment and contractor strategies;	Complete, signed maintenance plan.		

B-Network line Investment 1. Investment in B-Network Line (Rand value) a. Including Moveable Assets b. Including immoveable Assets.	1. Rand Value of Investment	1. Annexure F2B	
2. Projected Asset value at end of concession tenure	2. Rand Value of Asset.	2. Annexure F2B	
3. Detailed Investment Plan.		3. Annexure F2B	
4. Discounted Cash Flow Forecast		4. Annexure F2A	

6. Rental Acceptance

Measure	**Value provided (Rand)**	**Annexure in RFP Response Documents**
Bidders may offer above market related rental. (Refer Section 3 of RFP document)	Rental per month R_______________	Annexure F.

7. Company Structure (Forms Part of Price/Preference Evaluation)

Measure	**Value provided (in relevant unit of measure)**	**Annexure in RFP Response Documents**
Job Creation Jobs created for Citizens, Black People (including Black Women, Black Youth and PWD) and Citizens from Local Communities.	A. No. of Jobs in category_______ B. Total Staff Compliment______ C. A/B %_____	

Company Ownership Ownership by Black People (including Black Women, Black Youth and PWD), in the Company. Ownership by Local Communities in the company.	A. % of Black People ownership in Company_______ B. % of local community ownership in Company____	
Management Control Which focuses on the involvement of Black People (in particular Black Women, Black Youth and PWD) in board directorship, Executive Management, and Senior Management.	A. Total number of Jobs in the B. category of Board directorship, Executive Management, and Senior Management _________ Total number of Jobs allocated to Black Women, Black Youth and PWD in this category_______ C. B/A %_________	
Skills Development Which focuses on the contributions made by the Company to improve the skills of Employees, local learners at higher education institutions (Black Women, Black Youth and PWD).	% spend of Turnover_______	
Enterprise and Supplier Development: Which focuses on the contribution by the bidding company towards buying goods and services from local SMMEs and company's plans to supplier development and enterprise development initiatives intended to assist and accelerate growth and sustainability of enterprises owned by Black Women, Youth and PWD	% spend of Turnover_______	

Kind regards,

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Name:
Position / Title:
Company: Date: